

Use case:

How to stop Cloud costs  
strangling business

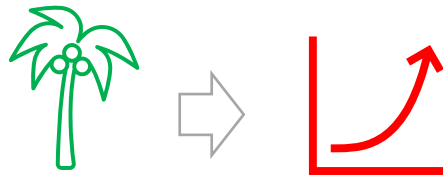
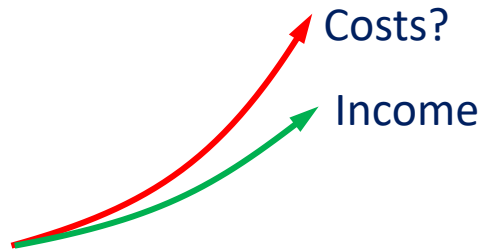
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Cloud solutions that work for you

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# Cloud costs can get out of control

- The dynamics are hard to predict as usage ramps up
- Too much that's unexpected and too little control
- Easy to add costs, and hard to move if you need to



Attractive services now  
but get costly with usage

Unexpected workloads



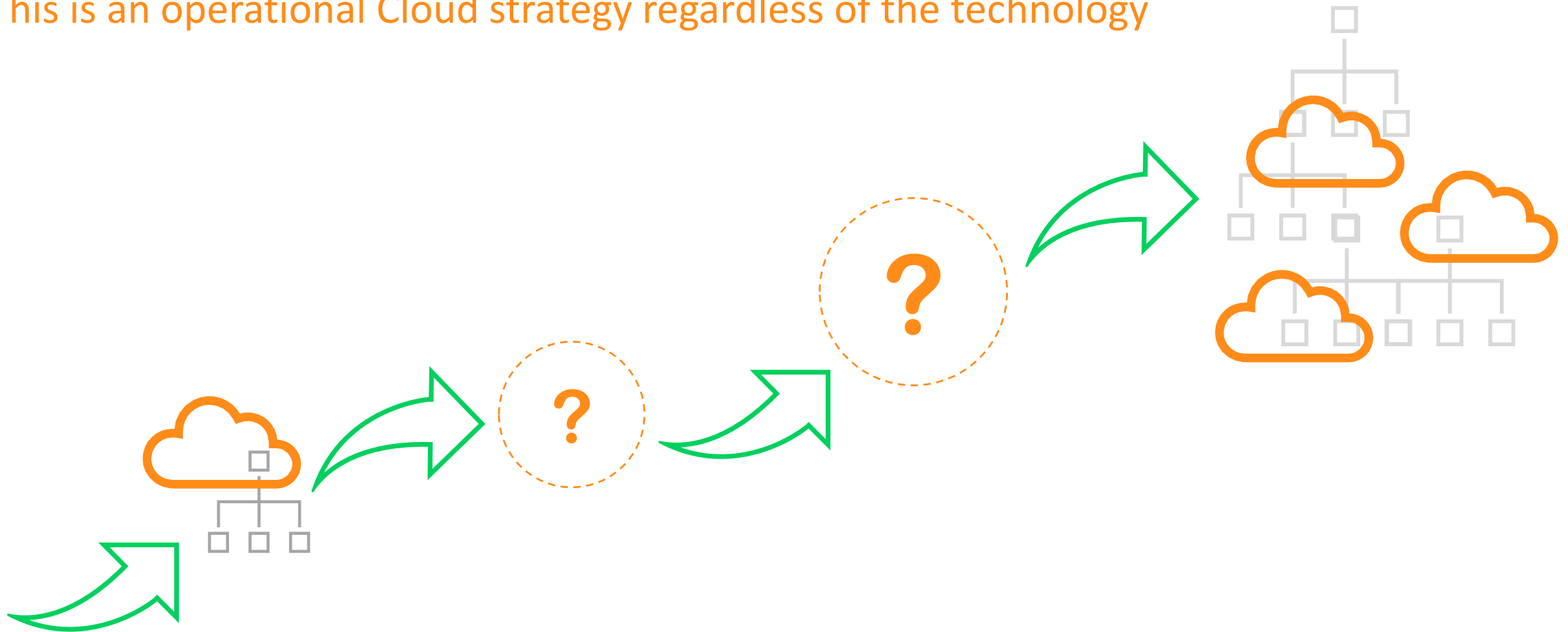
Lock-in makes it hard to  
change vendor

Loss of freedom to make  
business choices when  
needs change

# Cloud operations strategy driven by the business objectives



- The business drivers are customers, growth, scale and reach
- Operations must deliver these economically and effectively
- This is an operational Cloud strategy regardless of the technology



# flexiionmsp Independent solutions whatever the Cloud

Specialists in all the major Cloud brands and technologies

## Infrastructure Build and Test



Procurement, deployment, configuration and test, documentation, acceptance test and handover

## NOC Service



Expertise and tools to monitor for faults, outages and capacity issues, 24x7x365 Eyes-on-Glass

## Rapid-Fix Response



Our real time alerts aim to identify faults before they become customer issues. Resolving agreed issues fast to maintain service

## Service Desk



24x7x365 support response, ticketing and reporting, interactive issue management

## Service Management



On-going, proactive work to improve performance and resilience. System Optimisation, System Patches and Updates

## Procurement



We can do it if it helps

# Independent Cloud delivery skills and experience

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