

Use case:

Cloud creates business problems  
that can be solved

flexiion **m**sp

Cloud solutions that work for you

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# Delivering Cloud creates business issues

- Once the tech is running, the rest is about business
- Growth and change demand flexibility
- Cloud operations must be effective and economic

## Workload



Responding to the changing world of regulations, customers, competition and markets



How do the dynamics of pricing and usage actually work?



No Exit

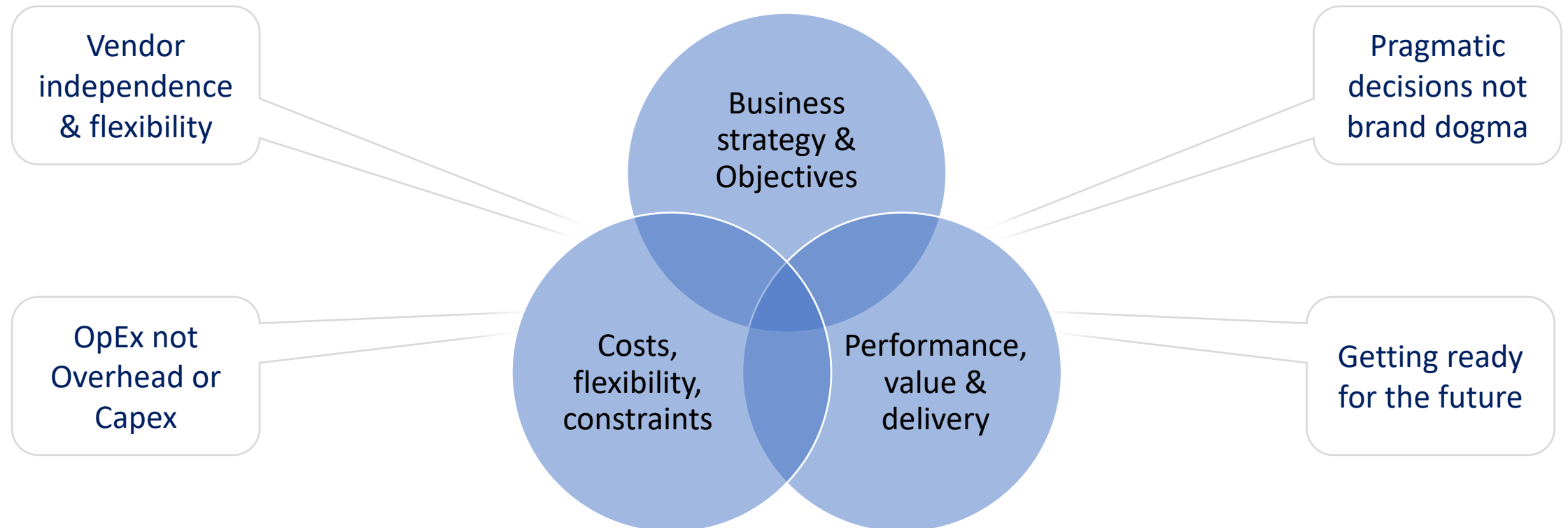
Lock-in makes it hard to change vendor

Loss of freedom to make business choices when needs change



# Cloud operations managed as a business resource

- Business objectives drive the Cloud strategy
- Economics, flexibility, effectiveness, resilience: delivery to objectives
- Cloud resources are chosen pragmatically for best fit
- Specialist outsourcing turns overhead burden into flexible costs



# flexiionmsp Independent solutions whatever the Cloud

Specialists in all the major Cloud brands and technologies

## Infrastructure Build and Test



Procurement, deployment, configuration and test, documentation, acceptance test and handover

## NOC Service



Expertise and tools to monitor for faults, outages and capacity issues, 24x7x365 Eyes-on-Glass

## Rapid-Fix Response



Our real time alerts aim to identify faults before they become customer issues. Resolving agreed issues fast to maintain service

## Service Desk



24x7x365 support response, ticketing and reporting, interactive issue management

## Service Management



On-going, proactive work to improve performance and resilience. System Optimisation, System Patches and Updates

## Procurement



We can do it if it helps

# Independent Cloud delivery skills and experience

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